

**REAL ESTATE PRINCIPLES  
DE ANZA COLLEGE  
REST-050.61z**

**INSTRUCTOR: MIA PARK**  
[parkmia@fhda.edu](mailto:parkmia@fhda.edu) / [mpark@interio.com](mailto:mpark@interio.com)  
408.836.4442 (text)

**CLASSROOM: Online  
Summer 2024**

**Office Hours: Tuesday 5 – 6 pm, Wednesday, 5-6 pm ONLINE OR PHONE CALL**

**Student Learning Outcome Statements (SLO)**

Demonstrate a knowledge of how real property is described, acquired, appraised, financed, encumbered and leased; how title to real property is held in California, evaluate factually simple real estate contract issues from a buyer's, seller's and real estate agent's perspective and identify and evaluate ethical issues in a California real estate context.

**COURSE FORMAT:**

This is an online course and all work will all be done on the De Anza Canvas platform, available to all students at De Anza. Follow the Modules and schedule – do the reading, complete the quizzes, homework and final exam. Successful completion of this course provides one of the three courses required to currently sit for the CA Dept of Real Estate Exam for the salesperson license.

Information for licensing and the exam can be found at:

<http://www.bre.ca.gov/> (Links to an external site.)

**EXAMINATION AND COURSE EVALUATION:**

A letter grade of A, B, C, D, or F will be awarded based on 15 quizzes, homework and one final exam. All tests will be multiple choice.

**Grading Scale:**

90% of total points = A ...80% of total points = B...70% of total points = C...60% of total points = D...

59% of total points = F

C and above will receive credit for this course

**TEXT:**

**CALIFORNIA REAL ESTATE PRINCIPLES**  
By: SHERRY SHINDLER PRICE 13<sup>th</sup> edition or newer

## **NOTES:**

It is your responsibility to withdraw from this class if you find you cannot complete it; otherwise, you will receive a letter grade for this course. It is your responsibility to monitor your enrollment and follow all required De Anza dates for registration, tuition, withdrawal and any related issues.

This class fulfills *one* of the required courses to apply for the State of California Licensing Exam.

Cheating and disruptive behavior will not be tolerated and are dealt with in accordance with the De Anza policies set forth in the course catalogs and schedules. If you are caught cheating, you will receive a failing grade on the assignment and you will not be able to drop that assignment or exam and you will be reported to the college authorities.

*Incomplete grades are only available under the following conditions: The student has done ALL of the work in the course and cannot take the final exam because of an emergency (verifiable illness, family death, car accident etc). If the issue arises prior to the date for withdrawal, then the student WILL TAKE A W GRADE. If it occurs after the withdrawal date and ALL work in the course has been completed and a verifiable emergency has taken place, then an incomplete grade can be given. Please note, these are exceedingly rare.*

*Once you have indicated your enrollment in the class and completed the orientations, it is your responsibility to keep up with the work and drop the course if you determine you cannot keep up.*

*Note to students with disabilities: If you have a disability-related need for reasonable academic accommodations or services in this course, provide each instructor with a Test Accommodation Verification Form (also known as a TAV form) from Disability Support Services (DSS) or the Educational Diagnostic Center (EDC). Students are expected to give five days notice of the need for accommodations. Students with disabilities can obtain a TAV form from their DSS counselor (864-8753 DSS main number) or EDC advisor (864-8839 EDC main number)*

I am looking forward to helping each of you achieve your individual goals in Real Estate Principles.